

The Carlisle Sales Consultant

- Develop a client base with suggested initial list to include 150 – 200 names
- Present the Collection 4 times annually via trunk show, by appointment
- Process client orders
- Arrange delivery to clients
- Follow up, as needed

Benefits of the Position

- Own your own fashion business
- Flexible schedule
- Opportunity to apply your business skills and community connections
- Attractive income potential, commission based sales
- Bookkeeping maintained by New York office
- Complimentary use of sample set
- State-of-the-art public and internal websites
- User friendly on-line ordering processing and management
- Work with a vibrant and exciting team
- Hands-on training program
- Unique opportunity that provides a successful balance between professional and family life

Our Business

- New York based, designer women's collection
- Founded in 1981.
- Privately owned company with annual sales in excess of \$100M/year
- Average price point: \$375
- Featuring Carlisle and Per Se Collections with a commitment to the highest quality fabrics and workmanship
- Providing personal customer service
- Diverse and versatile collection offering casual, career and evening attire

Sales Consultant Qualifications

- Self-motivated individual with networking and organizational skills
- Managerial experience a plus
- Strong communicator with good phone skills
- Access to a seasonal Show Space
- Computer skills
- Fashion conscious
- Well-connected within the community with the ability to network for clients
- Ability to reach initial goal of 125 units in the first show with potential for future growth

"This is a wonderful opportunity for the right person!"